

**LEMON GROVE CITY COUNCIL
AGENDA ITEM SUMMARY**

Item No. 1.D
Mtg. Date August 16, 2016
Dept. Public Works

Item Title: **Award a Contract to Bear Electrical Solutions, Incorporate for Traffic Signal and Communications System Maintenance, Emergency Repairs, and Related Construction Services**

Staff Contact: Mike James, Assistant City Manager / Public Works Director

Recommendation:

Adopt a resolution (**Attachment B**) awarding a contract to Bear Electrical Solutions, Incorporated for traffic signal and communication system maintenance, emergency repairs, and related construction services.

Item Summary:

Since 1995, the City of Lemon Grove has been a part of a consortium with the cities of El Cajon, La Mesa, Poway and Santee to achieve cost savings by jointly advertising for traffic signal maintenance to contractors that would serve all five cities. The City of Poway has now withdrawn from the multi-city contract to pursue traffic signal maintenance services more specific to its needs and geographical area. With four cities remaining, the City of El Cajon, acting as the multi-city procurement lead, advertised this project for bid on February 12, 2015 and received four bids on March 17, 2015, with the lowest bid from Clark Telecom and Electric, Inc. (CTE). The executed contract term was for one (1) year with four (4) consecutive one (1) year renewal options. The agreement is set to expire on September 30, 2016.

Because of unresponsiveness, billing errors and performance issues with CTE, the four cities determined it was best to bid the project again to get better service in maintaining and troubleshooting traffic signal malfunctions while exploring cost savings opportunities. On July 12, 2016, four bids were received by the City of El Cajon for the traffic signal maintenance contract. Bear Electrical Solutions, Incorporated was found to be the lowest responsive and responsible bidder. Staff recommends awarding a contract for the Traffic Signal and Communication System Maintenance, Emergency Repairs, and Related Construction Service Contract (Contract No. 2017-04) to Bear Electrical Solutions, Inc.

Fiscal Impact:

Sufficient funds are allocated in the TransNet Budget for Fiscal Year 2016 through Fiscal Year 2021.

Environmental Review:

- | | |
|--|---|
| <input checked="" type="checkbox"/> Not subject to review | <input type="checkbox"/> Negative Declaration |
| <input type="checkbox"/> Categorical Exemption, Section [] | <input type="checkbox"/> Mitigated Negative Declaration |

Public Information:

- | | | |
|--|---|---|
| <input checked="" type="checkbox"/> None | <input type="checkbox"/> Newsletter article | <input type="checkbox"/> Notice to property owners within 300 ft. |
| <input type="checkbox"/> Notice published in local newspaper | <input type="checkbox"/> Neighborhood meeting | |

Attachments:

- | | |
|-----------------|---------------|
| A. Staff Report | B. Resolution |
|-----------------|---------------|

LEMON GROVE CITY COUNCIL STAFF REPORT

Item No. 1.D

Mtg. Date August 16, 2016

Item Title: **Award a Contract to Bear Electrical Solutions, Incorporated for Traffic Signal and Communications System Maintenance, Emergency Repairs, and Related Construction Services**

Staff Contact: Mike James, Assistant City Manager / Public Works Director

Discussion:

Since 1995, the City of Lemon Grove has worked in a consortium with the cities of El Cajon, La Mesa, Poway and Santee to achieve cost savings by jointly advertising contracts for traffic signal maintenance to contractors that would serve all five cities. The City of Poway has now withdrawn from the multi-city contract to pursue traffic signal maintenance services more specific to its needs and geographical area.

With four cities remaining, the City of El Cajon, acting as the multi-city procurement lead, advertised this project for bid on February 12, 2015 and received four bids on March 17, 2015, with the lowest bid from Clark Telecom and Electric, Inc. (CTE). The executed contract term was for one (1) year with four (4) consecutive one (1) year renewal options. The is set to expire on September 30, 2016..

Since the four-cities entered into contract with CTE on July 1, 2015, there have been several issues including unresponsiveness, billing errors and performance issues. Representatives from each city meet in October 2015 and issued a 60-day correct notice. After the 60-day notice; the cities concluded that the current contractor did not meet the requirements of the correct notice and as a result decided to bid the project again. As a result of the success of this partnership and the September 30, 2016 expiration of the current extension of the traffic signal contract, staff from the four cities worked together to prepare bid specifications for the traffic signal and communication system maintenance, emergency repairs, and related construction services. The details regarding the procurement of the contract explained below.

On June 2, 2016, The City of El Cajon, acting as the procurement lead representing the four cities, advertised a notice inviting bids and conducted a pre-bid meeting. Four bids were received and opened on July 12, 2016. The names of each bidder, their location, and the amount of their bid are listed below:

	Bidder's Name	Location	Total Bid	Lemon Grove Portion
1.	Bear Electrical Solutions, Inc.	Poway, CA	\$230,182.00	\$30,129.00
2.	Siemens Industry, Inc.	El Cajon, CA	\$240,010.25	\$30,368.50
3.	Southwest Signal	El Cajon, CA	\$256,650.00	\$30,830.00
4.	St. Francis Electric	Riverside, CA	\$335,396.00	\$47,515.00

Bear Electrical Solutions, Inc. was determined to be the lowest responsible and responsive bidder. The term of the new contract is one year with four additional one (1) year options available at the City's discretion, with escalation of unit pricing each year subject to City approval.

Attachment A

Conclusion:

Staff recommends the City Council adopts a resolution (**Attachment B**) awarding a contract (Contract No. 2017-04) to Bear Electrical Solutions, Inc. for the traffic signal and communications system maintenance, emergency repairs, and related Construction services.

Attachment B

RESOLUTION NO. 2016-_____

RESOLUTION OF THE LEMON GROVE CITY COUNCIL AWARDING A CONTRACT TO BEAR ELECTRICAL SOLUTIONS, INCORPORATED FOR TRAFFIC SIGNAL AND COMMUNICATION SYSTEM MAINTENANCE, EMERGENCY REPAIRS, AND RELATED CONSTRUCTION SERVICES

WHEREAS, the City of Lemon Grove's current agreement for traffic signal maintenance services expires on September 30, 2015; and

WHEREAS, the cities of El Cajon, La Mesa, Lemon Grove, and Santee jointly solicited bids for a Traffic Signal and Communication System Maintenance, Emergency Repairs, and Related Construction Services contract; and

WHEREAS, four bids were received for the Traffic Signal and Communication System Maintenance, Emergency Repairs, and Related Construction Services Contract (Contract No. 2017-04); and

WHEREAS, said bids were opened on July 12, 2016 and the responsive and responsible low bidder was Bear Electrical Solutions, Inc.; and

WHEREAS, the term of the contract is one-year with four additional one year options subject to City Council approval; and

WHEREAS, the City Council finds it in the public interest that a contract for said services be awarded.

NOW, THEREFORE, BE IT RESOLVED that the City Council of the City of Lemon Grove, California hereby:

1. Awards a contract in the base amount of thirty thousand one hundred twenty-nine dollars and no cents (\$30,129.00) to Bear Electrical Solutions, Incorporated, and
2. Sets a \$20,000 contingency relating to any emergency repairs and construction services, and
3. Authorizes the City Manager or her designee to execute said contract.

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